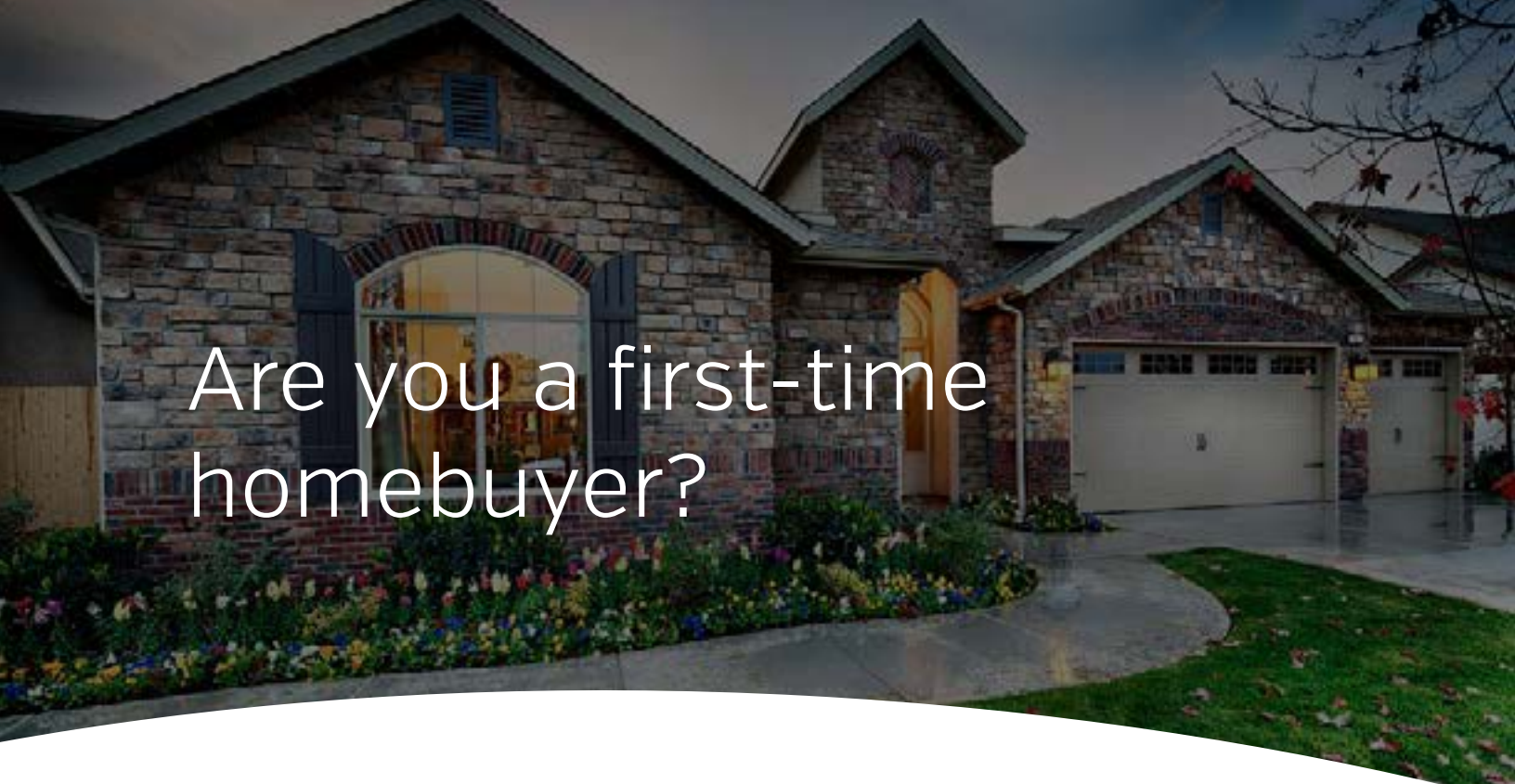




Your Guide to First-time Homeownership

LENNAR
MORTGAGE

Committed to Seeing You Home.



Are you a first-time homebuyer?

Buying a home is more than just a smart financial investment—it is an investment in yourself and your family.

We at Lennar Mortgage want you to enter the home market with confidence—no questions unanswered, no concerns unaddressed. This guide is to simplify the often not-so-simple homebuying process.

After reading through this guide, you should be able to:

- Determine how much home you can afford
- Understand and improve your credit score
- Make a reasonable down payment
- Manage future home expenses
- Find a home that fits your lifestyle

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A down-payment is the initial payment you put toward a home's purchase price, while closing costs are fees paid upon settlement of the transaction. [Learn More >](#)



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At Lennar Mortgage, it's our mission to make sure all of your homeownership questions and concerns are addressed. [Learn More >](#)



Owning vs. Renting

Why paying a mortgage is better than paying rent

The truth is, you're going to have to pay to live somewhere—regardless of whether you choose to rent or own. You just have to know which is right for you, given your unique circumstances.

While renting does have its perks, (relief from maintenance fees, flexibility in location and opportunities to improve credit) owning your own property can allow for building a better financial future in the long run.

“Slow and steady wins the race.”

When comparing renting to owning a home, renting can often seem like the less-expensive option—especially when those first few years of homeownership can come with a lot of one-time, up-front expenses. However, the path toward financial stability is a marathon, not a race. Sometimes the more you put into something, the more you get out of it.

As your years of homeownership fly by, you will begin to build equity and increase your net worth with each payment you make toward your mortgage. Purchasing a home may cost more upfront, but the long-term return on investment may be worth it.

Making Tough Decisions

› [Determining the Better Fit for You – To Rent or To Buy? from The Front Porch Blog](#)

How Much Home Can You Afford?

› [Mortgage Affordability Calculator](#)



Discover Your Buying Power

How much home can you afford?

The responsibility of purchasing a home can seem intimidating, and sometimes overwhelming. Whether you are a first-time homebuyer or a current homeowner looking to upgrade, it is important to research and understand all of the financial obligations ahead. Your buying power is the result of several variables that will establish how much home you can comfortably take on.

Below are a few important factors that will be considered when determining how much home you can afford.

The Pre-Approval Process

Getting pre-approved for a home loan gives you a solid upper-hand when putting in an offer on your dream home.

In order to get a mortgage pre-approval, your lender will look closely at your credit and verify your income. While a pre-approval letter does not guarantee your loan will be approved, it does give home sellers insight into your readiness to purchase and that you're prepared to meet any necessary down-payment and income requirements. [Learn More >](#)

Your Credit Score

Your credit score will be one of the primary metrics used to determine if you qualify for a mortgage, and what your loan terms may look like once you do.

Rather than waiting to discover any surprises on your credit report when it's time to submit full loan application, you may want to do some groundwork ahead of time. Find out how to get your free credit report, along with other resources, in the links below.

> [How to Get Your Free Credit Report](#)

> [Mortgage Chat Monday - What is the Credit Score Range? \[video\]](#)

> [Credit Resources from The Front Porch Blog](#)

Your Debt-to-Income Ratio

Making a nice, steady income is great—but it isn't everything when it comes to getting a mortgage. Lenders want reassurance that you will be able to pay your mortgage, in addition to any other debts you may have. To do this, they will look at your debt-to-income ratio—all of your monthly debt payments divided by your gross monthly income.

> [Defining Your DTI Ratio by The Front Porch Blog](#)

Your Down-Payment

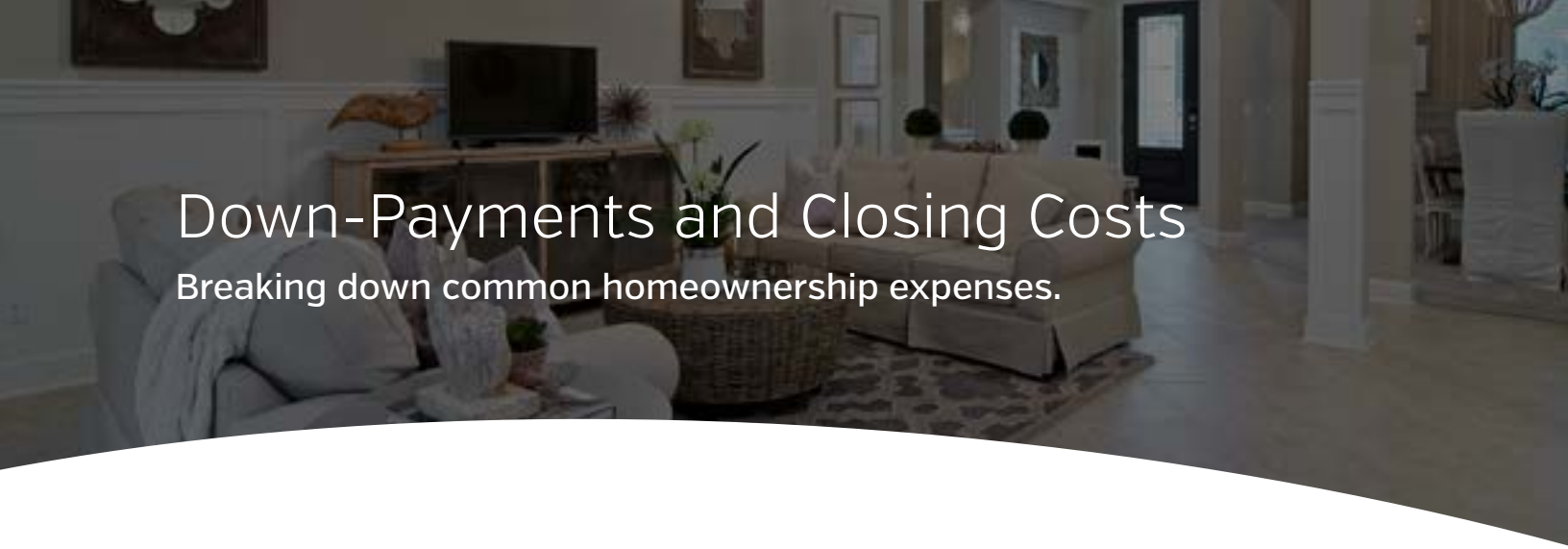
Although your credit score is a top variable considered when purchasing a home, cash is still king. Your ability to put down a solid down-payment will improve your overall buying power.

While there are plenty of programs that don't require 20 percent down, putting this much [or more!] toward your down-payment will eliminate the need for private mortgage insurance (PMI) and is attractive to sellers—potentially placing you above any competition.

A hefty down-payment shows you are committed and financially-ready to take your next step toward homeownership. (And not to mention, it will also significantly lower the amount you pay over the life of your loan!)

> [Discover How Much You Can Afford](#)

We know having to determine your purchasing power isn't the most exciting part of the homebuying process, but really digging into your finances enables you to set the right expectations and make any necessary adjustments prior to window-shopping.



Down-Payments and Closing Costs

Breaking down common homeownership expenses.

The Low-Down on Down-Payments

Coming up with enough cash to put down on a home is often the biggest roadblock for many hopeful buyers—as saving 20 percent of a home's price can take years. But the truth is, there are many programs that allow for less than 20 percent—some even allow zero percent down!

So, what's the catch? When you put less than 20 percent down, you are required to pay for mortgage insurance until you work your way up to having 20 percent equity. [Learn More >](#)

Explaining Closing Costs

At this point, you're in the final stretch to homeownership! The hardest part is over and you're so close to getting the keys to your new home. But before you breathe that final sigh of relief and start unloading the moving trucks, there are just a few minor details left that need to be tackled before the purchase is official.

Closing costs are the costs associated with your loan and it's important to budget for them on top of your down-payment. These costs may include recording fees, loan origination fees, appraisal charges, title insurance and more. By this point, your lender should have provided you with a good sense of what your closing costs will be. [They usually total between 2-5 percent of the home's purchase price.]

You will need to sign an agreement between you and your lender that hashes out the terms and conditions of your new mortgage, in addition to signing documentation with the seller that allows the transfer of property ownership.

> [The 411 on Closing Costs by The Front Porch Blog](#)



Finding Your Perfect Home

What is on your new home checklist?

You have done your research, saved for a down-payment, and now it's time to find the perfect home for you! While this stage of the homeownership journey is often seen as the most exciting part, it does come with its own set of challenges and considerations. Suburb or city? How many bedrooms? One-story or multi-level? How is the neighborhood? How long will your commute be? The decision process can be overwhelming!

Location, Location, Location!

There's a reason why location is the most important factor in real estate. Your home's location will help determine not only the future value of your home, but many aspects of your everyday life. Make this decision carefully by considering what is most important to you and your lifestyle. Consider home prices in the area, job opportunities and/or commute times, schools, safety, and proximity to loved ones.

Distinguishing Between Your Needs vs. Wants


When searching for the right home, it's important to remember what is and what isn't realistic. Be honest with yourself when distinguishing your needs from your wants. You need a roof over your head and running water, but you want a cul-de-sac and a pool.

When evaluating your needs and wants, it's a good idea to consider items that will add value to your home rather than just personal preferences. Features like granite countertops, hardwood floors and being in a top-rated school district will add value to your property for future buyers.

As you prepare to buy, remember that no home is perfect. Finding a great home at the price you want will be easier when you become flexible on your wants. Happy home hunting!

> [New Construction or Existing Home: Which is Right For You?](#) by The Front Porch Blog

> [Why Buy New?](#) by Lennar



Closing Thoughts

Leaving no stone unturned.

We hope this home-buying guide has been helpful to you as you undergo this next stage in life. It has been Lennar Mortgage's mission since 1981 to enrich the lives of homebuyers by lowering the barriers to homeownership and, in addition to this guide, we offer you our industry-leading customer service. It's our mission to provide you with a smooth, efficient loan process that allows you to focus on the joy of moving into your new home and building new memories.

Lennar Mortgage wants your homebuying experience to be positive and rewarding—leaving no questions unanswered. Our online sources are at your disposal, but please don't hesitate to contact us if you have any questions. [Learn More](#) >

Committed to Seeing You Home

From pre-approvals to successful closings, our experienced loan officers are eager to help answer any questions you may have. To get started on your path to homeownership, contact us today. [Visit LennarMortgage.com](https://lennarmortgage.com) >